

**Thomas Jefferson Partners**  
**Profit & Loss Prev Year Comparison**  
August 1, 2009 through February 21, 2010

	<u>Aug 1, '09 - Feb 21, 10</u>	<u>Aug 1, '08 - Feb 21, 09</u>
<b>Income</b>		
Tile Project	0.00	114.00
Electronic Scrip	9.35	19.96
10% Fundraising	89.37	277.82
Book Fair	537.62	489.00
Cafe Income	765.60	600.38
Craft Fair	5,750.00	5,050.00
Donations	100.00	800.00
Interest Income	34.07	82.14
Membership	1,105.00	860.00
Merchandise Sales	556.00	3,116.42
Miscellaneous	0.00	0.00
Scrips fundraising	225.95	638.52
<b>Total Income</b>	<u>9,172.96</u>	<u>12,048.24</u>
<b>Cost of Goods Sold</b>		
CFair Supplies	150.18	612.52
Craft Fair Advertising	77.50	257.50
Logo Merchandise	1,175.13	2,916.26
Mailers for CF	21.53	0.00
<b>Total COGS</b>	<u>1,424.34</u>	<u>3,786.28</u>
<b>Gross Profit</b>	7,748.62	8,261.96
<b>Expense</b>		
Miscellaneous Expense	26.61	0.00
Bank Charges	64.89	82.28
Dance Refreshments	110.93	148.59
Freshman BBQ	1,020.30	628.69
Meeting expenses	16.15	83.18
Newspaper/Magazine Bulk Mailing	433.55	1,103.31
Partner's Flyers	0.00	19.39
PO Box	44.00	0.00
Secretarty of State	50.00	10.00
Teacher Appreciation	0.00	67.40
Hospitality	185.69	0.00
<b>Total Expense</b>	<u>1,952.12</u>	<u>2,142.84</u>
<b>Net Income</b>	<u><u>5,796.50</u></u>	<u><u>6,119.12</u></u>

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	<u>\$ Change</u>	<u>% Change</u>
<b>Income</b>		
Tile Project	-114.00	-100.0%
Electronic Scrip	-10.61	-53.16%
10% Fundraising	-188.45	-67.83%
Book Fair	48.62	9.94%
Cafe Income	165.22	27.52%
Craft Fair	700.00	13.86%
Donations	-700.00	-87.5%
Interest Income	-48.07	-58.52%
Membership	245.00	28.49%
Merchandise Sales	-2,560.42	-82.16%
Miscellaneous	0.00	0.0%
Scrips fundraising	-412.57	-64.61%
<b>Total Income</b>	<u>-2,875.28</u>	<u>-23.87%</u>
<b>Cost of Goods Sold</b>		
CFair Supplies	-462.34	-75.48%
Craft Fair Advertising	-180.00	-69.9%
Logo Merchandise	-1,741.13	-59.7%
Mailers for CF	21.53	100.0%
<b>Total COGS</b>	<u>-2,361.94</u>	<u>-62.38%</u>
<b>Gross Profit</b>	-513.34	-6.21%
<b>Expense</b>		
Miscellaneous Expense	26.61	100.0%
Bank Charges	-17.39	-21.14%
Dance Refreshments	-37.66	-25.35%
Freshman BBQ	391.61	62.29%
Meeting expenses	-67.03	-80.58%
Newspaper/Magazine Bulk Mailing	-669.76	-60.71%
Partner's Flyers	-19.39	-100.0%
PO Box	44.00	100.0%
Secretarty of State	40.00	400.0%
Teacher Appreciation	-67.40	-100.0%
Hospitality	185.69	100.0%
<b>Total Expense</b>	<u>-190.72</u>	<u>-8.9%</u>
<b>Net Income</b>	<u><u>-322.62</u></u>	<u><u>-5.27%</u></u>